

**EXCEL INFOWAYS LIMITED**  
31-A, Laxmi Industrial Estate, New Link Road, Andheri (West), Mumbai - 400 053.

**Part I - STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2012**

(Rs. In Lacs except EPS data)							
Sr. No.	Particulars	Quarter ended			Nine Months Ended		Year ended
		31-Dec-12	30-Sep-12	31-Dec-11	31-Dec-12	31-Dec-11	31-Mar-12 Audited
<b>1</b>	<b>Income from operations</b>						
	(a) Net Sales/ income from operations	929.30	769.68	328.08	2,938.70	1,397.79	1,549.21
	(Net of Excise duty)						
	(b) Other Operating income	-	-	-	-	-	-
	<b>Total income from operations (net)</b>	<b>929.30</b>	<b>769.68</b>	<b>328.08</b>	<b>2,938.70</b>	<b>1,397.79</b>	<b>1,549.21</b>
<b>2</b>	<b>Expenses</b>						
	(a) Cost of materials consumed	674.13	508.35	200.97	2,230.13	748.53	748.53
	(b) Purchases of stock-in-trade	-	-	-	-	-	-
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	-	-	-	-	-	-
	(d) Employee benefit expense	43.21	46.71	43.59	132.88	139.18	202.15
	(e) Depreciation and amortisation expense	22.39	22.21	22.30	67.01	66.86	89.15
	(f) Other expenses (Any item exceeding 10% of the total expenses relating to continuing operations to be shown separately)	50.41	54.59	67.26	161.84	218.77	267.76
	<b>Total expenses</b>	<b>790.14</b>	<b>631.86</b>	<b>334.13</b>	<b>2,591.86</b>	<b>1,173.35</b>	<b>1,307.59</b>
3	Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)	139.16	137.82	(6.06)	346.84	224.44	241.62
4	Other income	0.61	0.50	7.66	0.71	7.79	8.20
5	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3+4)	139.77	138.32	1.60	347.55	232.23	249.82
6	Finance costs	14.85	11.46	0.38	27.34	1.33	1.67
7	Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5-6)	124.92	126.86	1.22	320.21	230.90	248.15
8	Exceptional items	-	(12.16)	59.56	-	69.64	65.37
9	Profit / (Loss) from ordinary activities before Tax (7+8)	124.92	114.70	60.78	320.21	300.54	313.52
10	Tax expense	48.32	38.46	20.19	114.68	99.84	108.33
11	Net Profit / (Loss) from ordinary activities after Tax (9-10)	76.60	76.24	40.59	205.53	200.70	205.19
12	Extraordinary items	-	-	-	-	-	-
13	Net Profit / (Loss) for the period (11-12)	76.60	76.24	40.59	205.53	200.70	205.19
14	Share of profit / (loss) of associates	-	-	-	-	-	-
15	Minority interest	-	-	-	-	-	-
<b>16</b>	<b>Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13-14-15)</b>	<b>76.60</b>	<b>76.24</b>	<b>40.59</b>	<b>205.53</b>	<b>200.70</b>	<b>205.19</b>
17	Paid-up equity share capital (Face Value of Rs.10 each)	3,134.88	3,134.88	3,134.88	3,134.88	3,134.88	3,134.88
18	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	-	-	12,300.20
<b>19.i</b>	<b>Earning per share (before extraordinary items)</b>						
	(a) Basic	0.24	0.24	0.13	0.66	0.72	0.70
	(b) Diluted	0.24	0.24	0.13	0.66	0.72	0.65
<b>19.ii</b>	<b>Earning per share (after extraordinary items)</b>						
	(a) Basic	0.24	0.24	0.13	2.30	0.72	0.70
	(b) Diluted	0.24	0.24	0.13	2.30	0.72	0.65

**Part II - SELECT INFORMATION FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2012**

S. No.	Particulars	Quarter ended			Nine Months Ended		Year ended
		31-Dec-12	30-Sep-12	31-Dec-11	31-Dec-12	31-Dec-11	31-Mar-12 Audited
A	<b>PARTICULARS OF SHAREHOLDING</b>						
1	Public shareholding						
	Number of shares	18365346	18606459	19731102	18365346	19731102	18985120
	Percentage of shareholding	58.58%	59.35%	62.94%	58.58%	62.94%	60.56%
2	Promoters and Promoter Group Shareholding						
	a) Pledge / Encumbered						
	Number of shares	1250000	1250000	-	1250000	-	-
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	9.63%	9.80%	-	9.63%	-	-
	Percentage of shares (as a % of the total share capital of the company)	3.99%	3.99%	-	3.99%	-	-
	b) Non-encumbered						
	Number of shares	11733433	11492320	11617677	11733433	11617677	12363659
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	90.37%	90.19%	100%	90.37%	100%	100%
	Percentage of shares (as a % of the total share capital of the company)	37.43%	36.66%	37.06%	37.43%	37.06%	39.44%

Particulars	Quarter Ended 31.12.2012
<b>B</b> INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	Nil
Received during the quarter	Nil
Resolved during the quarter	Nil
Remaining unresolved at the end of the quarter	Nil

**Notes:**

- The above financial results for the quarter and nine months ended December 31, 2012 reviewed by the Audit committee of the Board have been approved by the Board of Directors at their meeting held on February 14, 2013. The Statutory Auditors of the Company have carried out a limited review of the said results.
- The Company is operating under two identifiable revenue segment i.e. Infrastructure activity and BPO/IT related service.
- Exceptional Items for periods other than the periods under review represents currency exchange fluctuation difference.
- Tax Expenses comprises Current Tax & Deferred Tax
- The figures for the previous period have been re-grouped / rearranged wherever considered necessary.

**Place : Mumbai**

**For and on behalf of Board of Directors**

**Date : February 14, 2013**

**sd/-  
Lakhmendra Khurana  
Chairman and Managing Director**

**Excel Infoways Limited**  
**31-A, Laxmi Industrial Estate, New Link Road, Andheri (West), Mumbai - 400 053**

**Standalone Unaudited Segment wise Revenue Result and Capital Employed for the Quarter and Nine Months ended December 31, 2012**

(Rs. In Lacs )

Sr. No.	Particulars	Quarter ended			Nine Months Ended		Year ended
		31-Dec-12	30-Sep-12	31-Dec-11	31-Dec-12	31-Dec-11	31-Mar-2012 Audited
1	Segment Revenue						
	IT Sales	229.44	221.72	130.44	613.33	639.55	790.97
	Infra Activity	699.86	549.96	197.64	2,325.37	758.24	758.24
	Income From Operations	929.30	771.68	328.08	2,938.70	1,397.79	1,549.21
2	Segment Result						
	IT Sales	113.43	87.75	(2.73)	251.60	214.73	231.92
	Infra Activity	25.73	38.61	(3.33)	95.24	9.71	9.70
	Total	139.16	126.36	(6.06)	346.84	224.44	241.62
	Add (Less)						
	Other unallocable Income	0.61	0.50	67.22	0.71	77.43	73.57
	Other unallocable Expenditure	14.85	(12.16)	(0.38)	27.34	(1.33)	(1.67)
	Net Profit Before Tax	124.92	114.70	60.78	320.21	300.54	313.52
3	Capital Employed (segment Assets- Segment Liabilities)						
	IT Sales	15,564.01	15,564.35	15,304.00	15,564.01	15,304.00	15,435.08
	Infra Activity	-	-	9.71	-	9.71	-
	Total Capital Employed	15,564.01	15,564.35	15,313.71	15,564.01	15,313.71	15,435.08

Place : Mumbai

For and on behalf of Board of Directors

Date : February 14, 2013

sd/-

**Lakhmendra Khurana**  
**Chairman and Managing Director**